**STEVE J. WATSON**

**(608) 642-3484 **

[**sjwship@gmail.com**](mailto:sjwship@gmail.com)

**WAREHOUSE AND DISTRIBUTION OPERATIONS MANAGER**

Adaptable and analytical operational leader with over 15 years of experience promoting the efficiency of warehouse and production operations across diverse industries. Known for commitment to improving productivity and maximizing performance, managing inventory and materials, ensuring quality and safety controls, and promoting standard operating practices. Skilled at leading successful multi-cultural workforce and coordinating harmonious balance between rookie and experienced personnel.

Warehouse & Packaging Operations Management  Supply Chain Management  Logistics Management Procurement, Packaging, Shipping & Delivery Management  Productivity Analysis & Oversight

Safety & Quality Controls  Vendor & Supplier Management  Performance Management Inventory Controls & Management  Standard Operating Procedures  Efficiency Improvements

# PROFESSIONAL TRAINING / QUALIFICATIONS

ISO 9001 / 22000 Implementation & Certification

Kosher Food Manufacturing & Related Supply Chain Management Interaction Management Training Certificate

Achieving Results through Employee Engagement (ARTEE) Certificate OSHA Compliance in the Workplace Certificate

Hazardous Material Handling/Shipping & Safety Data Sheet Comprehension Certified Practical HACCP, Silliker Inc.

Certified Forklift Operator Trainer

Forklift Operation Safety Train the Trainer Certified

Good Manufacturing Process (GMP) and Safe Quality Food (SQF) Manufacturing Training Production Planning Training, Leprino Foods

# PROFESSIONAL SYNOPSIS

**SUPPLYONE INC., Postville, Iowa  2012-Present**

*Onsite Manager, Packaging Supply Management Program*

Review key performance indicators (KPI) on daily basis, monitor inventory levels against system and physical reports, and evaluate product performance on manufacturing level. Monitor and evaluate personnel productivity, safety, and customer feedback. Establish objectives and deliver performance reviews. Manage equipment and machinery, monitor compliance of safety system, and introduce standard operating procedures (SOP). Research pricing and equipment materials, identify opportunities to improve efficiencies, and define plans for implementation of new processes. Monitor vendor and supplier performance, including past due deliveries and open orders as well as purchase price variances (PPV).

* Directed transition from prior vendor to company materials ($5M annual spend) including direct and non- direct contact packaging for kosher and non-kosher food products (Beef and Poultry) and assessed application requirements.
* Evaluated, tested, and ensured quality of packaging materials.
* Spearheaded transformation of customer material handling and warehousing operation, defined minimum and maximum inventory levels at the production floor level, and launched material requisition and delivery protocols.
* Introduced master sanitation schedule and standards in compliance with Good Manufacturing Principles (GMP), and produced warehouse and process SOPs for customers.
* Attained 40% reduction in customer-owned packaging material supply inventory and reduced ongoing expense for packaging material and supplies by 4.98% via price negotiations with vendors.
* Initiated and implemented process improvements designed to increase product shelf life performance, shipping durability, and overall appearance, reducing shipping damage complaints.

# LACTALIS AMERICAN GROUP, LTD., Belmont, Wisconsin  2008-2012

*Warehouse Manager / Packaging Manager*

Processed 100K lbs of finished goods (Feta and Brie cheese) product daily through supply chain and managed 80 packaging associates over 9 production lines. Analyzed key performance indicators, critical control points, and pieces per minute (PPM) or seconds per pound (SPP) as measure of efficiency. Performed machine downtime root cause analyses and created corrective action plans, and evaluated raw material usage according to finished code per pound recipe. Analyzed and reconciled overtime, production schedule attainment, out-of-spec materials, as well as warehouse and work-in-progress inventory levels. Monitored vendor and supplier delivery and quality performance, PPV, past due and open orders, Operator performance, material management equipment M&R, and Warehouse and Materials Management personnel. Evaluated employees on efficiency, safety, customer satisfaction, and food safety.

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* Drove restructuring of Warehouse environment and operations, achieving 25% reduction in labor force and 39% cut in inventory overhead.
* Launched best practices campaign to improve inventory and food safety / bio security controls.
* Prepared SOPs and training materials for Warehouse and Packaging Department.
* Achieved growth in Packaging daily output of 6K-10K pounds daily.
* Engaged in work station set up, Plant Food Safety, Quality Management, HACCP, and ISO9001 / 22000 from launch to certification.

# LEPRINO FOODS COMPANY INC., Roswell, New Mexico  2000-2008

*Materials Manager; Warehouse Supervisor; Production Planner / Coordinator*

Directed 30 Warehouse operators and 2 Supervisors in production environment, coordinated scheduling, warehousing, order picking, and product distribution, and monitored financial and production performance. Analyzed ingredient, raw material, and packaging supply usage per completed goods (Frozen and fresh Mozzarella cheese, Whey and Lactose powder), efficiencies, pounds per labor hour (PPLH) production, root cause of material handling equipment downtime, and overtime. Reviewed material handling equipment data and supplier performance quality. Monitored general safety, food safety, and customer satisfaction assurance. Produced weekly financial reports and KPI tracking models.

* Reduced Material Handling Equipment expense 91% (FY 2006) with introduction of scheduled Key- Troller data review resulting in environmental and operator improvements and cut controllable cost variance 31% (FY 2006).
* Attained 10% reduction in overtime expenses with redeployment of Operators.
* Cut departmental Maintenance & Repair costs 38% and supply expenses 17%.
* Achieved 97% inventory utilization efficiency in 21.5M pound storage facility with 2M pounds offsite storage, and 98.7% customer order fill rate.
* Earned recognition with nomination for Gina Award, 2005, and Go the Extra Mile Award, 2005.
* Improved turnover rate 14.56% with 24.94% departmental rate compared to 39.5% 4-year average.

# Additional Experience (details on request):

* Pest Management Industry – Terminix
* Packaging / Warehousing / Distribution – Pioneer Inc. Automotive Parts
* Automotive Parts & Supply Retail – Chief Auto Parts, Inc.
* Distribution Center Management – Pioneer Inc. Automotive Parts

# COMPUTER / TECHNICAL SKILLS

Microsoft Office (Access, Excel, Word, PowerPoint, Outlook) Novell GroupWise

Amtech Systems WMS/MRP/ERP Maximo Enterprise Asset Management EAM AS400, JD Edwards and Marcam Prism ERP

Kronos Timekeeper Personnel Time Management